

Message Text

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PAGE 01 ISTANB 02589 131105Z

15

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 130915Z AUG 75
FM AMCONSUL ISTANBUL
TO USODOC WASHDC
INFO SECSTATE WASHDC 6335
AMEMBASSY ANKARA

UNCLAS ISTANBUL 2589

EO 11652:N/A
TAGS: BEXP,TU
SUBJECT: WTDR/FTI DR. KIMYAGER I. YANCO

REF: USDOC 11987

1. TURKEY 2. CNTRY CODE: 489 3. SER. NO 073800
4. DR. KIMYAGER I. YANCO
4A. CODE: K 4B. CODE: C
5 P.O. BOX: N/A
6. SADIKIYE HAN 19, BAHCEKAPI, ISTANBUL, TURKEY
7. ESTABL: 1960 8. EMPL: 7 9 SIZE: (20-X) MEDIUM
10. REPUTATION: (22-X) GOOD
11. SELLS THROUGHOUT TURKEY
12. RPT DATE: 08/75
13. 28690/5132 IMP. DIST. RTL. AND AGT. LABORATORY CHEMICALS;
38112/5132 IMP. DIST. RTL. AND AGT. LABORATORY AND
SCIENTIFIC INSTRUMENTS
35595/2 AGT. LEATHER WORKING MACHINERY
14. CONTACT: I. YANCO TITLE/ PROPRIETOR
15. CABLE: ITHALAT-ISTANBUL 16 TELEX: 23574-DOR
17. TEL: 272061
18. FINANCIAL REFS: AKBANK, HASIRCILAR SUBESI, ISTANBUL;
T. GARANTI BANKASI, HASIRCILAR SUBESTI, ISTANBUL.
19 TRADE REFS PHARMACIA FINE CHEMICALS, UPPSALA,QK
SWEDEN.
20 FOREIGN FIRMS PREPRESENTED: MILLIPORE INTERTECH
INC., P.O. BOX 255, BEDFORD MASS. 01730 FOR FILTRATION
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INSTRUCMENTS, ACQUIRED 1973; FLUKA A.G. CHEMISCHE FABRIK,

BUCH SCHWEIZ, GERMANY FOR LABORATORY CHEMICALS, ACQUIRED 1974; METROHM HERISAN, SWITZERLAND FOR PH METERS, ACQUIRED 1970.

21. FIRM MAINTAINS OFFICES IN AN OLDER COMMERCIAL AREA OF CENTRAL ISTANBUL. CAPITALIZATION REPORTED TL 1 MILLION (\$1 EQUAL TL 14.25). ANNUAL SALES TL 2.5 MILLION, OF WHICH TL 280,000 REPRESENTS AGENCY COMMISSITSS. FIRM HAS RECENTLY APPLIED TO TURKISH GOVT. FOR EXPORT LICENSE ON "AGATE" ROCK WHICH IT PLANS TO EXPORT TO GERMANY. LABORATORY CHEMICALS AND EQUIPMENT IMPORTED BY THE FIRM ARE SOLD TO UNIVERSITIES IN ISTANBUL, ANKARA, AND IZMIR AS WELL AS TO PRIVATE- SECTOR PLANTS WITH QUALITY CONTROL LABORATORIES. THE FIRM OF "FLAM TICARET" ALSO OWNED BY MR. YANCO MANJ-FACTURES REAGENT SETS FOR BLOOD AND URING ANALYSIS. MR. YANCO, WHO IS A GRADUATE OF THE CHEMISTRY FACULTY OF THE ISTANBUL UNIVERSITY, WAS A MEMBER OF THE TEACHING STAFF OF THIS FACULTY FROM 1950 TO 1960. BANKS GIVE THIS FIRM A SATISFACTORY CREDIT RATING. RECOMMENDED AS A POTENTIAL TRADING PARTNER.

2. PREPARED BY: E. SEBER; AT. AMERICAN CONSULATE GENERAL, ISTANBUL. APPROVED BY : ECON/COM: R.W. BECKHAM. MACER

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